

BID PROPOSAL (Exhibit A)

Pricing evaluation will be based on 90% regular rate and 10% supplemental rate.

A. Price per day for regular transportation or for transporting designated groups or students (including conference days when only high school, middle school, or elementary students are transported), up to 4 hours of live route time (combined time from first student pick-up to last student drop-off at the start of school day plus same at the end of school day):

| <u>Bus Size</u> | <u>2017-18</u> | <u>2018-19</u> | <u>2019-20</u> |
|---------------------------------|-----------------|-----------------|-----------------|
| 72 pass. | <u>\$258.00</u> | <u>\$263.85</u> | <u>\$270.00</u> |
| 77 pass. | <u>\$258.00</u> | <u>\$263.85</u> | <u>\$270.00</u> |
| 84 pass. | <u>N/A</u> | <u>N/A</u> | <u>N/A</u> |
| Fine Arts Program (per bus/day) | <u>\$82.50</u> | <u>\$84.50</u> | <u>\$86.50</u> |

B. Price per hour for separate supplemental field trips, athletic trips, special activity trips:

| <u>Prime Time & Non-Prime Time</u> | <u>2017-18</u> | <u>2018-19</u> | <u>2019-20</u> |
|--|----------------|----------------|----------------|
| All Trips, per hour | <u>\$41.33</u> | <u>\$42.27</u> | <u>\$43.25</u> |
| 2-hour minimum charge | <u>\$82.66</u> | <u>\$84.54</u> | <u>\$86.50</u> |

C. Cancellations:

Indicate charge, if any, for cancellation of regular transportation for scheduled day. \$50.00/bus
(If not canceled by 6:00 am)

Indicate charge, if any, for cancellation of field trips, athletic trips, special activity trips. 2 hour minimum
(If not canceled before driver sign-on time.)

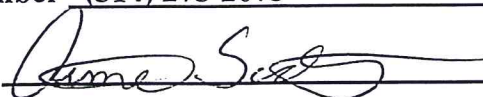
D. Bidder Information:

Bidder's Name First Student, Inc.

Bidder's Address 11960 Westline Industrial Dr., #321, St. Louis, MO 63146

Bidder's Contact Person Aimee Sides, Area General Manager

Bidder's Phone Number (314) 275-2075

Bidder's Signature 

Date 5-31-17