

<u>Description</u>	<u>Chartwells- Option 2</u>	<u>SFE</u>	<u>Remarks</u>
Administration Fee per meal	\$ 0.165	\$ 0.092	Chartwells Option 1 = \$.17; current is \$.18067
Management Fee per meal	\$ 0.035	\$ 0.036	Chartwells Option 1 = \$.04; current is \$.0583
Total	\$ 0.200	\$ 0.128	Current is \$.23917
Administration Fee Estimated Annual	\$ 66,000	\$ 36,800	Based on estimate of 400,000 meal equivalents served (lunch, bfast & snack)
Management Fee Estimated Annual	\$ 14,000	\$ 14,400	Based on estimate of 400,000 meal equivalents served (lunch, bfast & snack)
HR support allocation	\$ -	\$ 7,600	Had to estimate SFE HR support cost. (400,000x.019 per meal equiv based on clarification from SFE after interview)
IT support allocation	\$ -	\$ 3,685	
Total	\$ 80,000	\$ 62,485	
Minimum Profit Guarantee-Year 1	\$ 175,629	\$ 175,000	Chartwells Option 1 = \$140,106
Minimum Profit Guarantee-Year 2-5	\$ -	\$ -	Chartwells Option 1 = \$0
Proposed Investment in Program	\$ 324,000	\$ 300,000	To be repaid by district over the 5 year contract
Non-repayable Contribution to Program	\$ 50,000		
5 Year Net Cost	\$ 350,000	\$ 312,425	
Other:			
Annual Student Scholarship Donation	\$ 5,000	\$ 5,000	
Scoring Points:			
Price/Cost	26.39	30	
Service Capability Plan	13.86	11.17	
Experience, References	9.43	7.83	
Financial Condition/Stability, Business Practices	8.43	8.33	
Accounting and Reporting Systems	4.43	3.57	
Personnel Management	4.00	4.50	
Innovation	13.29	9.17	
Promotion of the School Food Service Program	4.43	4.67	
Involvement of Students, Staff and Patrons	4.86	4.67	
Total	89.62	84.50	