

A community committed to academic
and personal success for every student.



#

MEMO TO: BOARD MEMBERS

FROM: Vasilios B. Koulouriotis

DATE: May 9, 2019

RE: Digital Communications System

Enclosed please find two proposals for a district wide communications system. Both companies were able to provide us with a proposed system that will handle our current and future needs. **WirelessUSA** proposed a **Motorola** based system **\$155,075.00** and **Warner Communications** proposed a **Hytera** based system **\$92,366.56**. Both Motorola and Hytera products are currently being utilized around the district today.

After reviewing both proposals, it is my recommendation that we proceed with the **Warner Communications** proposed **Hytera** based system **\$92,366.56**.

I will be available to answer any questions the Board has regarding the District wide Digital Communications System. If you have any questions, please feel free to contact me.



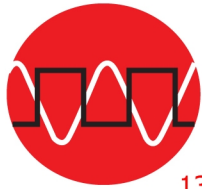
BUDGETARY EQUIPMENT PROPOSAL

FOR: WEBSTER GROVES SCHOOL DISTRICT
400 E. LOCKWOOD AVE.
WEBSTER GROVES, MO 63119
CONTACT: BILL KOULOURIOTIS PHONE: 314.266.8865 E: bill@wgmail.org

ITEM	QTY	MODEL NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
1	7	AAR10QCGANQ1AN	MOTOROLA SLR5700 UHF REPEATER. INCLUDES: 1-50 WATT, CONTINUOUS DUTY CYCLE UNIT, POWER SUPPLY, DUPLEXER, PRESELECTOR, INTERFACE CABLES, WALL MOUNT OR INDOOR CABINET, & DELIVERY.	\$ 5,900.00	\$ 41,300.00
2	7	ANTENNA SYSTEM	UNITY GAIN ANTENNA, CONNECTORS, COAX, MOUNT, LIGHTNING PROTECTION.	\$ 450.00	\$ 3,150.00
3	30	AAH02RDH9VA1	MOTOROLA XPR3500e UHF PORTABLE. INCLUDES: IP SITE CONNECT ADMIN RADIOS ANTENNA, BELT CLIP, MONOCHROME DISPLAY, PROGRAMMING & DELIVERY. (XPR3300e NON DISPLAY W/ ABOVE PKG - \$625 EA.)	\$ 695.00	\$ 20,850.00
4	220	AC137U502-MOT-NA	MOTOROLA EVX-261 UHF PORTABLE. INCLUDES: NO IP SITE CONNECT CAMPUS RADIOS SINGLE UNIT RAPID RATE CHARGER, ANTENNA, BELT CLIP, PROGRAMMING & DELIVERY.	\$ 320.00	\$ 70,400.00
5	250	ENGRAVING	CUSTOM ENGRAVING - NO CHARGE.		\$ -
					\$ -
					\$ -
					\$ -
					\$ -

REMARKS:	STATIC IP ADDRESSES AND NETWORK DROPS WITHIN 5 FEET OF REPEATERS	SUBTOTAL	\$ 135,700.00
	PROVIDED BY DISTRICT. AC POWER AND ROOF PENETRATION PROVIDED	TAX	EXEMPT
	BY DISTRICT.	INSTALLATION	\$ 17,500.00
		LICENSE	\$ 1,875.00
WARRANTY:	SLR5700-2YR/XPR3500e-5YR/EVX261-3YR/ACCYS-1YR/IMPRES BAT-18MOS.	TOTAL	\$ 155,075.00
DELIVERY:	35-42 DAYS MAINTENANCE CONTRACT:	DOWN PAYMENT	\$ -
		BALANCE	\$ -

PREPARED BY: Jim Sheehan **PHONE:** 314.615.3108 **ACCEPTED BY:**
DATE: 4.16.2019 **FAX:** 314.615.3031 **DATE:**



Warner Communications

1340 Baur Blvd. St. Louis, MO 63132 (314) 993-7070

QUOTATION

307000435

Bill To:

WEBSTER GROVES SCHOOL DISTRICT
400 E. LOCKWOOD AVE
WEBSTER GROVES, MO 63119

Ship To:

WEBSTER GROVES SCHOOL DISTRICT
400 E. LOCKWOOD AVE
WEBSTER GROVES, MO 63119

Date	Sales Rep	Purchase Order #	Terms	
03/06/2019	GREG LIEBER		NET 15 DAYS	
Qty	Item	Description	Unit Price	Extended
123	HYTBD502iU1	BUSINESS DIGITAL RADIO 400-470 MHZ 48 CH. 3 ZONE 4W.	199.00	24,477.00
40	HYTPD502iU1	DMR PORTABLE UHF 400-470 MHz, 32CH, 4W, NON DISPLAY, IP54, 1500mAh Li-Ion	282.36	11,294.40
27	HYTPD662iGU1	DMR PORTABLE UHF GPS 400-527 MHZ	496.00	13,392.00
29	HYTPD602iU1	DMR, 400-527MHz, 32CH, 4W NON DISPLAY PORTABLE	351.00	10,179.00
8	HYTRD622iU1	DMR DUAL MODE WALL MOUNT REPEATER UHF 400-470MHZ 10 TO 25W 100% DUTY	1,559.22	12,473.76
16	HYTBRK21	WALL MOUNT RD622	33.46	535.36
8	HYTBRK23	DUPLEXER MOUNTING KIT INCL BRACKET AND R	78.08	624.64
8	MMGMICRO4201C6	MICROMAGIC 50W, UHF DUPLEXER	290.00	2,320.00
8	HYTIPCONNECTUP	IP CONNECTIVITY UPGRADE FOR DMR REPEATER	195.00	1,560.00
8	DBP201P	450-470 MHZ ANTENNA (SKU#62971) Includes antenna, coax, connectors, lightning protection, and grounding kit.	748.80	5,990.40
88	WCCLABORFIELD	LABOR INFIELD PER HOUR	90.00	7,920.00
8	PCINABERFB	PCIA COORDINATION FEE (FCC AUTHORIZED) COORDINATION SERVICE IS REQUIRED BY FCC	175.00	1,400.00
2	WCCLICREN	FCC LICENSE PROCESSING SERVICE Admin fee to file with coordinating agency and FCC for up to 4 locations.	100.00	200.00

Order Authorization:

Signature of Authorized Purchaser

Date

Subtotal:	\$92,366.56
Tax:	\$0.00
Total Quote:	\$92,366.56

Prices are valid for 30 day unless otherwise noted. A restocking fee applies to cancelled orders